Customer Trade Application Form

Please complete application form in black ink.

Business supporting documents required

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Sole Proprietor</td>
<td>0</td>
<td>O</td>
<td>O</td>
<td>X</td>
<td>O</td>
</tr>
<tr>
<td>Company</td>
<td>0</td>
<td>X</td>
<td>O</td>
<td>X</td>
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<tr>
<td>National Corporate</td>
<td>O</td>
<td>O</td>
<td>O</td>
<td>X</td>
<td>O</td>
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<tr>
<td>Franchise</td>
<td>O</td>
<td>X</td>
<td>O</td>
<td>X</td>
<td>O</td>
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<tr>
<td>3rd Party Cash Customer</td>
<td>O</td>
<td>O</td>
<td>O</td>
<td>X</td>
<td>O</td>
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</tbody>
</table>

In addition to completing and signing the Application to Trade document, potential customers must supply the following documentation before an account can be opened:

a. Any legal form of identity document which includes, but is not limited to:
   i. RSA identification document in case of RSA citizens or permanent residents;
   ii. Passport, including appropriate permit / visa to conduct a business in case of foreign nationals;
   iii. Legal temporary asylum documentation where applicable;
      Company documentation must be accompanied by letter of Proxy or company resolution letter where appropriate;
   v. Trust Deed and Letters of Executorship.

b. VAT registration document - if applicable

c. ITC check will be conducted if credit is required by customer

Sections to be completed

Please complete the following sections according to the type of application:

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>T &amp; Cs</th>
<th>TRADE APPLICATION TYPE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sole Proprietor</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>O</td>
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<tr>
<td>Company</td>
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<td>X</td>
<td>X</td>
<td>O</td>
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<tr>
<td>National Corporate</td>
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<td>3rd Party Cash Customer</td>
<td>X</td>
<td>O</td>
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<td>O</td>
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</table>
### Outlet Information

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Outlet Name</td>
<td></td>
</tr>
<tr>
<td>Street and House Number</td>
<td></td>
</tr>
<tr>
<td>Street Extension or Shopping Complex</td>
<td></td>
</tr>
<tr>
<td>Suburb</td>
<td></td>
</tr>
<tr>
<td>City</td>
<td></td>
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<tr>
<td>Postal Code</td>
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</tbody>
</table>

### Contact Person-Orders:

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name</td>
<td></td>
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<tr>
<td>Surname</td>
<td></td>
</tr>
<tr>
<td>Tel</td>
<td></td>
</tr>
<tr>
<td>Mobile</td>
<td></td>
</tr>
<tr>
<td>E-mail</td>
<td></td>
</tr>
<tr>
<td>Fax</td>
<td></td>
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</tbody>
</table>

### Contact Person-Sales:

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
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</thead>
<tbody>
<tr>
<td>Name</td>
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<tr>
<td>Surname</td>
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<tr>
<td>Tel</td>
<td></td>
</tr>
<tr>
<td>Mobile</td>
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<tr>
<td>E-mail</td>
<td></td>
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<tr>
<td>Fax</td>
<td></td>
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</table>

### Contact Person-Deliveries:

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
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<tbody>
<tr>
<td>Name</td>
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<td>Surname</td>
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<td>Tel</td>
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<td>Mobile</td>
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<td>E-mail</td>
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<td>Fax</td>
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### Legal Entity Information

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
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<tbody>
<tr>
<td>Outlet Trading Name</td>
<td></td>
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<tr>
<td>Registered Name</td>
<td></td>
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<tr>
<td>Registered Number</td>
<td></td>
</tr>
<tr>
<td>Start Date of Business</td>
<td>YYYY/MM/DD</td>
</tr>
<tr>
<td>Date of Ownership</td>
<td>YYYY/MM/DD</td>
</tr>
<tr>
<td>Liquor Licence Number</td>
<td></td>
</tr>
<tr>
<td>VAT Registration Number</td>
<td></td>
</tr>
<tr>
<td>ID Number / Passport Number</td>
<td></td>
</tr>
<tr>
<td>Asylum Seeking Doc Number</td>
<td></td>
</tr>
<tr>
<td>Expiry Date</td>
<td>YYYY/MM/DD</td>
</tr>
<tr>
<td>Other Doc Number</td>
<td></td>
</tr>
<tr>
<td>Expiry Date</td>
<td>YYYY/MM/DD</td>
</tr>
<tr>
<td>Link to existing payer number</td>
<td></td>
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</tbody>
</table>

### Authorisation Of Owner on Application

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
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<tbody>
<tr>
<td>Name and Surname</td>
<td></td>
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<tr>
<td>Date</td>
<td>YYYY/MM/DD</td>
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<tr>
<td>Prepared by</td>
<td></td>
</tr>
<tr>
<td>Date</td>
<td>YYYY/MM/DD</td>
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<tr>
<td>Signature</td>
<td></td>
</tr>
<tr>
<td>Signature</td>
<td></td>
</tr>
</tbody>
</table>
Sales Information

Sales Office
Primary Micro Segment
Order Placement Method
Choose only one method
AM Route
MOT No
MOT Name
Visit Day frequency
EV W1 W2 W3 W4 STL
Visit Day
M TU W TH FR SA SU
Once a YR

Third Party Distribution

LDP SAP
LDP DSD
LDP Macmobile
Storage Location
Delivery Location
Industry Code
Lead Time
if Deviation from 24hrs

Distribution Information

Delivery Location
Geographic Location
Longitude
Latitude
E.G 27,9718000
-27,285300
Transportation Zone
Delivery Day
M TU W TH FR SA

Store Open
Store Close

From
To

Time Window Preference 1st
From
To

Time Window Preference 2nd
From
To

Storage Capacity
Store Room
Fridge

Opportunity for Tail Lift
Accessibility issue for vehicle
If Yes, access doors
Ground coverage
If CASH then LDP Payer No. to be provided
LDP Payer No.
Successor outlet No.
Only Indirect customers linked

Trading with any CCBSA entity
If so, provide entity
and customer number

FOR OFFICE USE ONLY

INITIAL
INITIAL
INITIAL
TERMS AND CONDITIONS OF SALE

Please complete in Block Capitals using black ink

Coca-Cola Beverages South Africa Proprietary Limited

Registration Number: 2015/027638/07

(hereinafter referred to as the Seller or CCBSA) and I/we the undersigned

A

B

(Print full names & surnames)

In my/our capacity/ies as the, or authorised representative/s authorised by virtue of a resolution to sign for on behalf of the, (print full name of Sole Proprietor or Partnership, Company or Trust (hereinafter referred to as the Purchaser).

With effect from either the date upon which the Purchaser signs this application form to trade with cash and/or credit facilities, or the date when goods are first taken delivery of by the purchaser, whichever is earlier, every transaction entered into between the Seller and the Purchaser in respect of any goods sold to the Purchaser, shall be governed by the following Terms and Conditions:

1. The Purchaser hereby warrants to the Seller, in respect of the Agreement that it’s representative, by virtue of its signature hereto, is duly authorized to conclude this Agreement with the Seller and is not prohibited by law to enter into this Agreement on the terms herein contained.

2. The Purchaser shall be responsible for the payment of all amounts owing to the Seller in respect of all goods sold to any retail sales point controlled by the Purchaser with effect from the date upon which the Purchaser signs the application form to trade with cash and/or credit facilities and until written notice is given by the Purchaser and duly received by the Seller in the event of:
   2.1. Any change of the Purchaser’s above authorised representatives.
   2.2. Any change in the legal status of the owner and or any change in the ownership or controlling interest in the legal entity of the business.
   2.3. Transfer of any membership or shares in a legal entity in the event of such entity being the owner of the business.

3. Any certificate issued on behalf of the Seller and signed by a director, general manager, credit manager or financial manager, shall be prima facie evidence of the amount due by the Purchaser to the Seller, valid as a liquid document for purposes of any provisional sentence, summary judgment or other proceedings instituted by the seller against the purchaser, and deemed to be sufficiently particular for the purposes of pleading or trial in any action or other proceedings instituted by the seller against the purchaser. It shall not be necessary to prove the authority and/or appointment of the person signing any such certificate.

4. Unless the Purchaser objects in writing to the balance outstanding which appears on any statement of the Seller writing 15 (fifteen) days from the date of the statement, the balance outstanding which appears on the statement shall be prima facie proof of the amount due and owing and it shall rest with the Purchaser to prove that such amounts are not due and owing.

5. The risk in the goods shall pass to the Purchaser on delivery at the outlet or upon collection of the Products by the Purchaser or its agent. The Purchaser shall be responsible to obtain delivery of goods purchased save that the Seller may in its discretion agree to effect delivery on such terms as it may from time to time determine. Notwithstanding the aforesaid, it is hereby agreed between the Seller and the Purchaser that in the event of any transaction, right of ownership in and to the goods shall not pass to the Purchaser until the full amount of the purchase price has been received by the Seller.

6. All returnable containers supplied to the Purchaser, including but not restricted to bottles, crates, pallets & layer boards remain the property of the Seller at all times. Returnable containers supplied to the Purchaser must be returned to the Seller within reasonable time after use, in a satisfactory condition for re-use. Refundable deposits will be charged on all returnable containers supplied by the Seller at varying rates advised to purchasers from time to time. Deposits charged will be refunded in full where the containers are returned in a satisfactory condition for re-use. Where returnable containers are returned in an unsatisfactory, non re-usable condition or where returnable containers are not returned to the Seller, the refundable deposit will be forfeited. Bottles and other containers supplied in cases, pallets or other returnable outer packaging, should only be returned in similar cases, pallets or outer packaging as originally supplied with a single type/size of bottle per case, pallet or outer package. The Seller reserves the right to reverse refunds where containers are subsequently found to be in an unsatisfactory condition. Except by prior agreement, such refund will be applied to the invoice raised for delivery of goods made at the same time as the containers were collected. VAT will be charged/credited at the rate ruling at time of delivery on the net value of delivered and returned containers on each invoice.

7. Unless otherwise agreed in writing, the prices at which the goods are sold, shall be the Seller’s ruling price as at date of order of the goods, whether notified to the Purchaser or not.

8. Any discount reflected on the Seller’s price list and/or invoice and/or statement which the Seller may afford to the Purchaser from time to time and any change in respect thereof is subject to the sole and absolute discretion of the Seller.

9. Any monies paid by the Purchaser may be appropriated or allocated by the Seller at its sole discretion in payment of any amounts outstanding, due and payable by the Purchaser to the Seller.

10. In the event of the Purchaser failing to make payment in terms hereof, all monies owing by the Purchaser to the Seller shall forthwith become due and payable and bear interest at a rate equal to 2% points above the prime overdraft rate charged by the Sellers Commercial Bankers from time to time, calculated from the date on which payment in terms of this clause should have been made, to date or both days inclusive.

11. The Seller will endeavor to fulfill the terms of any order made by the Purchaser within a reasonable time or within the time stipulated (if any), but the Seller accepts no liability for late deliveries. It being expressly agreed that time will not be of the essence of the Contract.

12. The Seller reserves the right to suspend deliveries hereunder as long as the Purchaser is in default of payment for any prior delivery.

13. Unless the Purchaser requests in writing the delivery of the goods in exact quantity as specified and such condition of delivery is agreed upon by the Seller, the shortages or surplus of the goods sold hereunder shall be charged according to the Seller’s nearest packaging unit.

14. No claim by the Purchaser in respect of the fulfilment of the terms of any order made by the Purchaser, or of delivery, whether in respect of the form of delivery, acceptance or acknowledgment of delivery of the goods, short delivery or non-delivery of the goods or in respect of the terms of or validity of any order made shall be considered by the Seller unless such claim shall have been made in writing and delivered to the Seller, within 7 (seven) days of date of delivery as reflected on the delivery note concerned. Failure by the Purchaser to submit a claim in respect of any individual transaction within the aforesaid period shall constitute acknowledgement on the part of the Purchaser that the goods have been duly delivered to the Purchaser in terms of a valid order by the Purchaser as, and in the quantity ordered, and on the date specified, and the Purchaser hereby irrevocably renounces (in respect of each individual transaction) any right to which it may be entitled in law with respect to the delivery.

15. The Seller shall not be obligated to accept or fulfill any order made or shall the Seller be liable in any respect whatsoever for its failure to perform hereunder due to contingencies beyond its control, including, but not limited to acts of God, Government laws, activities of enemies of the State, civil disturbance, riot, strikes, lockouts, transport delays or accidents. The Seller shall have the right to omit during the period of such contingency all or any portion of the quantity deliverable during such period, but shall deliver the goods thereafter as and when circumstances permit.

16. The Seller gives no warranties whatsoever that the goods are suitable for any purpose other than consumption as soft drinks. The Seller shall not be liable for any loss of profits, consequential, special, contingent or other damage or loss which may have allegedly been suffered by the Purchaser or may have resulted from any delay in supplying the goods or from any failure by the Seller to perform any of its obligations hereunder, or under any other Contract or otherwise.
17. The Purchaser hereby chooses the address referred to in section A (the Application form) as its chosen address for service.

18. The Purchaser consents to the jurisdiction of the Magistrate's Court for the purpose of any action instituted against it, upon or arising out of the terms herein set out notwithstanding the fact by virtue of the amount of relief claimed the said action would otherwise not be within the jurisdiction of the Magistrate's Court.

19. The Contract shall be governed by, construed and take effect in all respects in accordance with the law of the Republic of South Africa.

20. No relaxation or indulgence granted by the Seller or no omission by the Seller to timeously or diligently enforce any right under this agreement, shall be deemed to amount to a waiver of that right or a waiver of any other right for the future.

21. The Purchaser acknowledges that it shall be entirely within the discretion of the Seller at any time and without having to give any reasons therefore to withdraw the trading facilities that may be granted as a result of this agreement.

22. The provisions of the Agreement are severable and in the event that any one or more of the conditions or terms hereof are illegal, the remaining provision and terms shall be valid and enforceable.

23. The terms and conditions herein set out constitute the whole agreement between the Seller and the Purchaser and no variation or amendment thereof shall be of any force and effect, unless same is reduced to writing and signed by both the Seller and the Purchaser.

24. Should the Seller institute legal action against the Purchaser owing to the Purchaser's failure to comply with any of the provisions hereof, the Purchaser agrees to pay the following costs incurred by the Seller including legal costs on the scale as between attorney-client, as well as collection commission and tracing fees, where applicable.

25. The Seller may

25.1. Perform a credit search on the applicant's record with one or more of the registered credit bureaus when assessing the applicant’s application for credit

25.2. Monitor the credit applicants payment behaviour by researching his/her record at one or more of the credit bureaus

25.3. Use new information and data obtained from credit bureau in respect of the applicant's future credit applications.

25.4. Record the existence of the applicant's account with any credit bureau.

25.5. Record and transmit details of how the applicant has performed, and how the account is conducted by the applicant in meeting his/her obligations on the account.

25.6. Perform a credit search on any members, shareholders or directors of the applicant and access information about their personal credit records and any other businesses in which they are involved, when the Seller deems it necessary to do so for the purposes of the applicant’s account.

26. Use information obtained from one or more credit bureaus to assess future credit application by the applicant. The Seller reserves the right to reduce the credit facility depending on the risk of the applicant from time to time.

27. The Purchaser acknowledges and agrees that any information regarding his/her credit worthiness, defaults in payment to the credit grantor, and details of how his/her account with the credit Grantor is conducted may be disclosed to any other creditor of the Applicant or to one or more credit bureau.

28. The Purchaser accepts the condition that cash payments cannot be accepted by the driver or representative of the Seller. Cash payments will be accepted by the Seller directly into the Seller's bank account.

29. Any misrepresentation, false representation or non-disclosure made by the representative and/or person signing this document shall have the effect that the person signing this document assumes liability as co-principal debtor for any amount owing to the supplier in respect of any supply made in pursuance of this information herein furnished by him/her.

30. The Purchaser undertakes, in the event of him/her not being the owner of the premises where the goods are delivered, to notify the landlord of the right of ownership in and to the goods and also furnish the Seller on request with the name, address and telephone number of the landlord in respect of all goods in which ownership is reserved as herein provided.

31. The Purchaser undertakes to furnish the Seller on demand with any security that the Seller may, in its sole and absolute discretion require and all costs pertaining to the drafting and stamping of any such security shall be for the account of the Purchaser and the Purchaser hereby authorises and grants unto the Seller the right to debit his/her account with such cost and disbursements.

32. Notwithstanding any credit granted by the Seller to the Purchaser, the full outstanding amount, irrespective of any terms afforded to the Purchaser, shall immediately become due, owing and payable in the event of the estate of the Purchaser being provisionally or finally sequestrated, liquidated or placed under judicial management whether provisionally or finally, or placed under curatorship or in the event of death of a Sole Proprietor, Sole Member or Director of the Purchaser.

33. The Purchaser's signatories here below warrant that he/she/they are duly authorised to and by his/her/their signatures certify that the information set out in the form is true and correct and that there have been no omissions or misrepresentation which could prejudice the granting of trade facilities and/or credit terms.

34. All returned or unpaid items that are not defective shall attract an administration charge.

35. Notwithstanding the fact that the parties currently operate on cash basis only, the Purchaser agrees that the Seller may grant the Purchaser a credit limit from time to time and will notify the Purchaser thereof, and the Purchaser may accept the credit limits without having to resign the application document.

36. In the event that a Purchaser that is a legal entity is sold or its business is sold or transferred as a going concern and this fact is not communicated to the Seller in writing within 30 days after the effective date of such a sale or transfer, the previous owners of the Purchaser or its business may be held liable for any outstanding debt to the Seller until the date when the written communication is received by the Seller.

37. In the event that credit is granted by the Seller to the Purchaser, the full outstanding amount, irrespective of any terms afforded to the Purchaser, shall immediately become due, owing and payable in the event of the estate of the Purchaser being provisionally or finally sequestrated, liquidated or placed under judicial management whether provisionally or finally, or placed under curatorship or in the event of death of a Sole Proprietor, Sole Member or Director of the Purchaser.

38. In the event that the Purchaser defaults on any payment arrangements the Seller will, in terms of Regulation 19(4) of the National Credit Act give the Seller in writing within 30 days after the effective date of such a sale or transfer, the previous owners of the Purchaser or its business may be held liable for any outstanding debt to the Seller until the date when the written communication is received by the Seller.

39. The Purchaser warrants that if married in community of property, the Purchaser has obtained the written consent from the Purchaser's spouse to conclude this agreement.

40. The Seller may, at any time, assign, subcontract, delegate or otherwise transfer, in any matter whatsoever, its rights and obligations under the Agreement, and/or any of the rights arising out of or in connection with it, in whole or in part and on more than one occasion to: (i) one or more members of the Coca-Cola Beverages Africa Proprietary Limited ("CCBA") group (and such transferee may do the same), (ii) any successor-in-interest or title to that part of the CCBA Group's businesses to which the Agreement (or the relevant part of it) is relevant (and such transferee may do the same), in each case without the consent from the purchaser and the purchaser shall, at the Seller's request, execute all documents and do all such things as may be necessary for the purpose of giving effect to the provisions of this clause. For purposes of this clause, “CCBA Group” shall mean CCBA, its direct and indirect subsidiaries and any company or entity in which CCBA and/or any of its direct or indirect subsidiaries (alone or collectively) holds, directly or indirectly, more than 50% of the shares.

I/We have read, understood and hereby indicate/confirm, by signing hereunder, that I/we fully accept the Terms and Conditions of Sale.
ANNEXURE “A”
Unlimited Continuing Covering Surety

Please complete in Block Capitals using black ink

I/we the undersigned with ID number
and residing at

("the Surety")

Hereby bind ourselves to

COCA-COLA BEVERAGES SOUTH AFRICA PROPRIETARY LIMITED.

Registration Number 2015/027638/07

(hereinafter referred to as “CCBSA”)

as sureties and co-principal debtors with the Purchaser for the due payment and performance
of every obligation without exception which is owed or from time to time hereafter owed by the Purchaser to CCBSA.

For the due performance by the borrower of every obligation without exception which is owed by the
borrower to CCBSA or which hereafter became owed by the borrower to CCBSA and which arises from the
purchases by the borrower from CCBSA to which this suretyship is Annexure “A”, together with its annexures
or any replacement annexures. This deed of suretyship is of continuing nature to correspond with a
continuing relationship between CCBSA and the borrower.

Authorised Signature

Thus done and signed at
on this the               day of

AUTHORISED SIGNATORY (of the Surety)
Print Name
ID Number
Address
Date YYYY/MM/DD

Witness Signature
Witness Name

COCA-COLA BEVERAGES SOUTH AFRICA PROPRIETARY LIMITED.

Registration Number 2015/027638/07

(hereinafter referred to as “CCBSA”)